

Request for Proposals

Tahoe South Events Center Management, Operation, Maintenance, Marketing and Food and Beverage Services

Addendum 1

- 1) *Please clarify the requirements for the Operating Budgets to be prepared in accordance with all requirements of the Douglas County Auditor, the State of Nevada Controller's Office, and the TDVA. Operating Budgets shall be prepared in accordance with the calendar for budgets.*

Operating budgets for the Tahoe South Events Center will be accordance with GAAP and GASB which conforms with those required by Douglas County and the State of Nevada. The fiscal year for the Tahoe South Events Center will be from July 1 through June 30.

- 2) *Are there any pre-determined sponsors for the Event Center?*

The TDVA has not identified any sponsors for the Events Center

- 3) *Provide a copy of the current marketing plans for the Lake Tahoe Visitors Authority or any other destination marketing. plan that exists.*

The Lake Tahoe Visitors Authority ("LTVA") does not have a current marketing plan in place. It is not anticipated that a plan will be in place until the new fiscal year. The LTVA will support the events center through public relations efforts, advertising and sales. No dollar amount is available at this time.

- 4) *Please clarify the duties relating to ground maintenance and what areas will be the responsibility of the manager.*

The manager will be responsible for basic landscaping maintenance for the immediate footprint of the facility. This will include decorative shrubbery, trees and the event lawn area. All landscaped areas will be irrigated.

The manager will not be responsible for maintenance of the parking lot areas which will be the responsibility of the Montbleu Resort Casino and Spa.

- 5) *Please clarify if there is any parking revenue split between the MountBleu Casino and TSEC on event and/or non-event days for the shared parking structure.*

The Tahoe South Events Center will not receive any parking fees for event days or non-event days.

- 6) *Per Exhibit F of the RFP, please clarify how the schedule will be managed between the TSEC and Harvey's relating to their outdoor concert events.*

The TDVA will manage a Master Calendar that will coordinate activities at the events center and those within the community and amongst community partners. This is particularly important during summer months when activities such as the outdoor concert series, the American Century Championship and Fourth of July Fireworks are scheduled.